

Submit a Rewards Claim Promotion Rules and Reward Zone Guide



Partner Training
FY18

Go to Ruckus Partner Portal partners.ruckuswireless.com and login



Secure | <https://partners.ruckuswireless.com>

WWW Support Training Contact Add a new user **Log In**

Ruckus Resources Products Solutions Ecosystem Partners Marketing

WELCOME TO THE RUCKUS READY PARTNER PORTAL

You'll find the resources you need for a successful relationship with Ruckus, including:

- The latest News and Company Updates
- Partner Program Information
 - Onboarding
 - Deal Registration & Lead Management
 - Access to Rewards, Marketing Development Funds, and Other Incentives
 - Training
- Marketing Tools & Resources to Help You Create Demand
- Partner Webinars and Events
- Partner-specific Product and Solution Information

Log In Create Account Become A Ruckus Ready Channel Partner

Enter your username and password then press the “Log In” button



Home > User account

PARTNER PORTAL LOG IN

Username or e-mail address *

first.last@rwbigdog.com

NOTE: first.last@rwbigdog.com format required

Password *

[Forgot Password?](#)

[Forgot Username?](#)

Log In

Partner Central → Click on the “Partner Central” tile



Search WWW Support Training Contact Add a new user Log Out

Resources Products Solutions Ecosystem Partners Marketing

WELCOME TO THE RUCKUS PARTNER PORTAL



- GETTING STARTED >
- PARTNER PROGRAM OVERVIEW >
- PARTNER CENTRAL >**
- RENEWALS MANAGEMENT >
- EDUCATION >
- MARKETING CENTER >

WHAT'S NEW

ARRIS Completes Acquisition of Ruckus Wireless and ICX Switch Business. [Learn more](#) and access [Channel FAQ](#)

Ruckus Incentives Center Access - Click on the gray "Ruckus Incentives Center" Tab, then click on the Ruckus Incentives Center Single Sign-on link to the right



Logout

- Home
- Leads
- Opportunities
- Renewals Dashboard

Welcome, Dan Sanchez

Dan Sanchez
[My Company Profile](#)
[My Profile](#)

Channel Manager
[Rudy Iannetta](#)

Recent Items

- [Keenan Systems LLC](#)
- [Jack Burns](#)
- [Paradise School - Paradise School Wi-Fi](#)
- [Daniel Daniels](#)
- [Bill Stelter](#)
- [Gurinder Taunque](#)
- [Rocket ISD](#)
- [Rocket ISD - Rocket ISD Wi-Fi upgrade](#)
- [Phil Arcidiacono](#)

Search

Search All

Go!

[Advanced Search...](#)

My Tasks All Open

You have no open tasks scheduled for this period.

Categories

- New Partner Portal
- Deal Registration
- Ruckus Incentives Center** (1)

Ruckus Incentives Center (2) Single Sign-on Link

Ruckus Cloud Referrals

Keenan Systems LLC's Ruckus Cloud WiFi Referral Link: <https://cloudsupport.ruckuswireless.com/cloud/try?campaignid=1004682>

Your Personalized Ruckus Cloud WiFi Referral Link: <https://cloudsupport.ruckuswireless.com/cloud/try?campaignid=1004682-0000160847>

You haven't referred anybody yet for Ruckus Cloud WiFi Trial!!!

You are about to access Ruckus proprietary information. You must follow all Ruckus policies regarding your use, copying or distribution of any part of this information.

Submitting a Claim

From the Rewards Dashboard, Click on "Submit a Claim" or Click on one of the available Promotion banners



US 515pts Menu

US USTest Salesrep

515 pts available

515 Earned 0 Redeemed

Submit a Claim

Go Shopping
Get rewards or start a wishlist.

Featured Content Recent Activity

Welcome to Ruckus Incentives Center

Secure Roaming Hubs with Cloudpath™

CLOUDPATH ES

My Promotions View All

E-Rate Meeting 2017-2018

Your Score: 515 pts **100%** Top Score: 515 pts

Cloudpath Sales to New Customers

Your Score: 0 pts **0%** Top Score: 0 pts

Cross-Sell Wired/Wireless Promotion

Your Score: 0 pts **0%** Top Score: 0 pts

My Activities

E-Rate Meeting 2017-2018

1 Approved 0 Pending 0 Rejected

E-Rate Bid Award 2017-2018

0 Approved 1 Pending 0 Rejected

Cloud Wi-Fi Sales to New Customers

0 Approved 0 Pending 0 Rejected

Choose a promotion

Click on the appropriate promotion listed on the “Make a claim” dialog box

Switch back to Emily Dobson (Perks Admin)



EMEATest Salesrep

470 pts available

534 Earned



Submit a Claim
Earn points for submitting claims.

Go Shopping
Get rewards or start a wishlist.

Make a claim

Select which type of claim you'd like to make

- Cross-Sell Wired/Wireless Promotion
Cross-Sell Claim
- Cloudpath Sales to New Customers
Closed Cloudpath Sale
- Cloud Wi-Fi Sales to New Customers
Cloud Wi-Fi Sales Claim
- Win a Net New Customer
Net New Customer Deal

My Promotions View All

Cross-Sell Wired/Wireless Promotion



Your Score: 522 pts

Top Score: 522 pts

100%

Cloudpath Sales to New Customers



Your Score: 12 pts

Top Score: 12 pts

100%

Cloud Wi-Fi Sales to New Customers



Your Score: 0 pts

Top Score: 0 pts

0%

Rewards Claim Form (Cross-Sell Wired/Wireless Promotion)



- Enter the deal registration ID and the opportunity close date. Upload your Customer Invoice, select the appropriate Access Points and ICX Switches, then Click submit

Home > Promotions > Cross-Sell Wired/Wireless Promotion > Cross-Sell Claim > Register Your Sales

Claim Information

Deal Registration ID 1

Close Date 2
mm/dd/2017

Invoice Upload 3
 No file chosen

Add Products to Claim

Find Products & Add to Claim

search for products

Model	Description	
901-P300-xx01	P300, single unit, outdoor 802.11ac 2X2:2 bridge, 5 GHz internal antenna, optional antenna support, one ethernet port, PoE input, includes mounting brackets and one year warranty. Does not include PoE injector, power adapters, optional external antennas or optional external RF cables	+
901-P300-XX02	P300, pre-provisioned pair, outdoor 802.11ac 2X2:2 bridge, 5 GHz internal antenna, optional antenna support, one ethernet port, PoE input, includes mounting brackets and one year warranty. Does not include PoE injector, power adapters, optional external antennas or optional external RF cables	+
901-R510-XX00	ZoneFlex R510 dual-band 802.11abgn/ac (802.11ac Wave 2), Wireless Access Point, 2x2:2 streams, MU-MIMO, BeamFlex+, dual ports, 802.3af PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	+
901-R610-XX00	ZoneFlex R610 dual-band 802.11abgn/ac (802.11ac Wave 2) Wireless Access Point, 3x3:3 streams, MU-MIMO, BeamFlex+, dual ports, 802.3af/at PoE support. Does not include power	+

search for products

Model	Description	
ICX7150-24-2X10G	ICX 7150 Switch, 24x 10/100/1000 ports, 2x 1G RJ45 uplink-ports, 2x 1G SFP and 2x 10G SFP+ uplink-ports upgradable to 4x 10G SFP+ with license, basic L3 (static routing and RIP)	+
ICX7150-24-4X10GR	ICX 7150 Switch, 24x 10/100/1000 ports, 2x 1G RJ45 uplink-ports, 4x 10G SFP+ uplink-ports, L3 features (OSPF, VRRP, PIM, PBR)	+
ICX7150-24-4X10GR-A	ICX 7150 Switch, 24x 10/100/1000 ports, 2x 1G RJ45 uplink-ports, 4x 10G SFP+ uplink-ports, L3 features (OSPF, VRRP, PIM, PBR), TAA	+
ICX7150-24-4X10GR-RMT3	ICX 7150 Switch, 24x 10/100/1000 ports, 2x 1G RJ45 uplink-ports, 4x 10G SFP+ uplink-ports, L3 features (OSPF, VRRP, PIM, PBR), 3 year remote support.	+
ICX7150-	ICX 7150 Switch, 24x 10/100/1000 ports, 2x 1G RJ45	+

4 5 6

Example Approved Rewards Claim Form (Cross-Sell Wired/Wireless Promotion)



Home » Promotions » Cross-Sell Wired/Wireless Promotion » Cross-Sell Claim » **Sales Claim**

Submitted: **2017/10/24** Status: **Paid** Claim Amount: **261pts**

Status Comments

Great work.

Deal Registration ID

DR1

Close Date

2017/10/17

Invoice Upload

Perks V3 SAML SSO (2).pdf

Products Sold

Model	Description	Quantity	Claim Amount
9U1-R610-xx00	ZoneFlex Unleashed R610 dual-band 802.11abgn/ac (802.11ac Wave 2) Wireless Access Point, 3x3:3 streams, MU-MIMO, BeamFlex+, dual ports, 802.3af/at PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	1	261pts
ICX7450-48P-STK-E	48-port 1 GbE switch PoE+ bundle includes 2x40G QSFP+ uplinks/stacking, 1x1000W AC power supply and one fan, front to back airflow (stack member)	1	0pts

Tracking Claims (Activities)

View your Approved, Pending and Rejected Claims, as well as Reward Points from your Dashboard



Shopping cart icon | Heart icon with '3' | Profile icon with '470pts' | Menu icon with 'Menu'



EMEATest Salesrep

470 pts available

534 Earned

64 Redeemed

Submit a Claim
Earn points for submitting claims.

Go Shopping
Get rewards or start a wishlist.

Featured Content

Recent Activity

Welcome to Ruckus Incentive Center

Secure Roaming Hubs with Cloudpath™

CLOUDPATH ES

ROAMING HUB

My Promotions [View All](#)

Cross-Sell Wired/Wireless Promotion

Your Score **522** pts Top Score **522** pts

Cloudpath Sales to New Customers

Your Score **12** pts Top Score **12** pts

Cloud Wi-Fi Sales to New Customers

Your Score **0** pts Top Score **0** pts

My Activities

Cross-Sell Wired/Wireless Promotion

2 Approved **0** Pending **1** Rejected

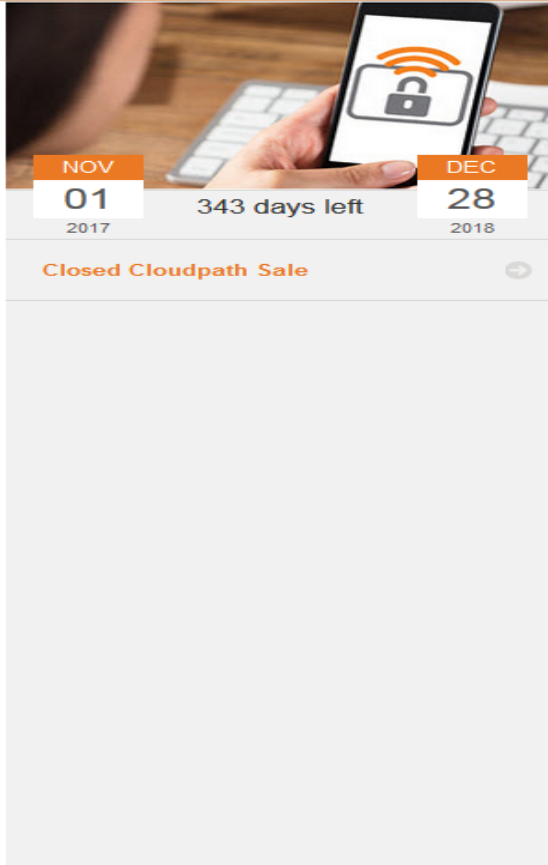
Cloudpath Sales to New Customers

1 Approved **0** Pending **1** Rejected

Win a Net New Customer

0 Approved **0** Pending **2** Rejected

Click on Promotion Banner to view Reward Promotion Descriptions, Rules, Stats and Performance (Cloudpath promotion shown here)



NOV 01 2017 343 days left DEC 28 2018

Closed Cloudpath Sale

Description

Incentives Center is excited to reward you for selling Cloudpath to net new customers! Eligible products have a minimum order of 100. Just close sales through Ruckus deal registration and claim eligible deals using the Deal Registration ID and end customer invoice. Once your claim is approved, points will be automatically deposited into your account.

Product	Reward per SKU
Eligible Cloudpath 1 year license	1 pt per SKU
Eligible Cloudpath 3 year license	2 pts per SKU
Eligible Cloudpath 5 year or perpetual license	3 pts per SKU

Deal close date: November 1, 2017 - December 28, 2018

Claim deadline: Claims must be submitted within 60 days of close date

Cap per deal: 4,350 points

[View eligible SKUs](#)

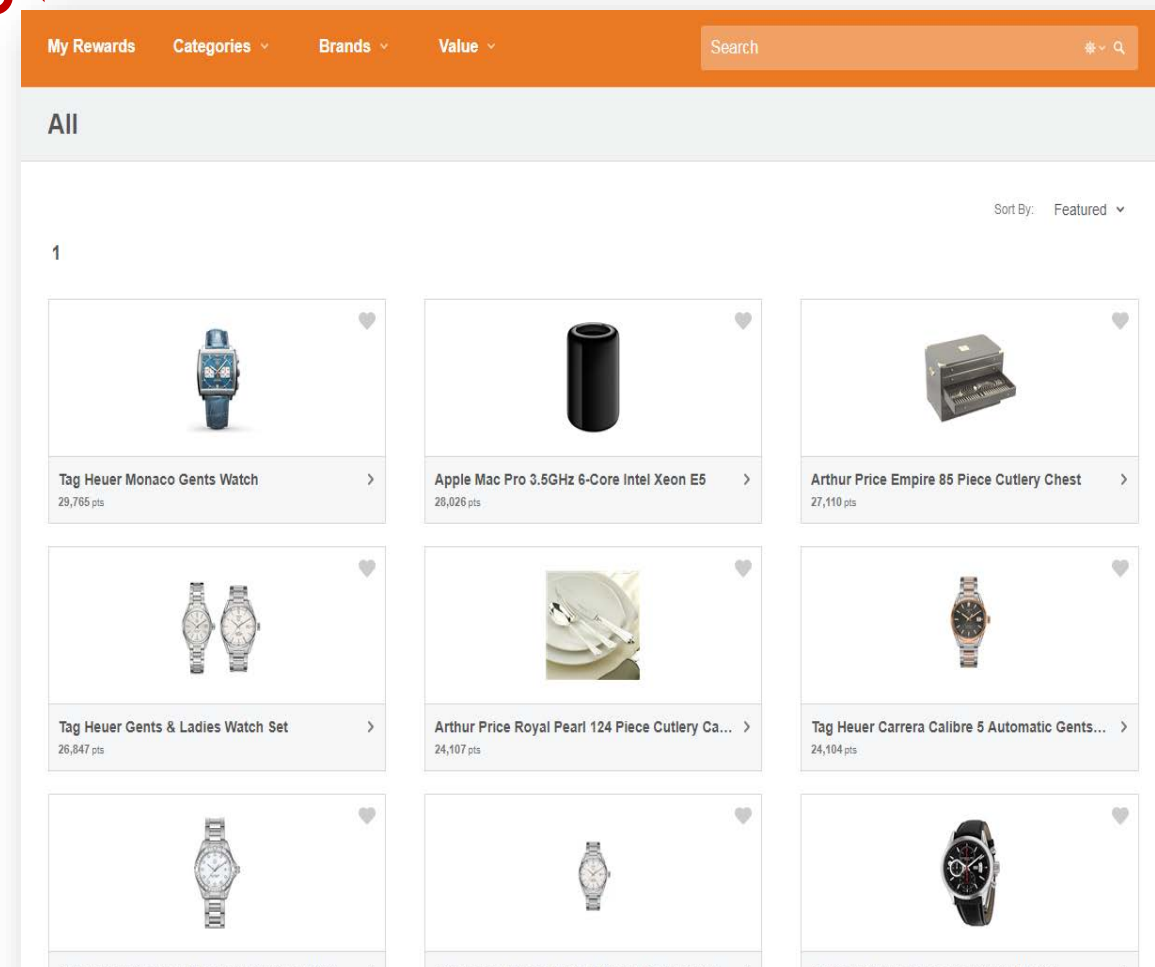
Rules

- Promotions can be stacked! Your Deal Registration ID can be claimed in other promotions if it meets the promotion requirements.
- Deal must include an eligible Cloudpath product. There is a minimum order of 100 for eligible Cloudpath product SKUs.
- Deal must be closed through Rucks Deal Registration. Each Deal Registration ID can only be claimed once in this promotion.
- Close date in Ruckus Deal Registration must fall within the promotion period and deal status must be "Closed - Order (POS) at Ruckus."
- Deal must be flagged as a Net New Account in Ruckus Deal Registration. Customer accounts are considered Net New when either the customer has never purchased Ruckus solutions before (Net New), or is an existing customer, but hasn't purchased any Ruckus solutions in the past 24 months (2 years).
- Each deal can earn a maximum of 4,350 points in this promotion.
- Each participant can earn a maximum of 400,000 points in this promotion.

[Read Less](#)

Click on Menu to redeem your Points at the "Reward Zone"

Redeem your points for Visa Cards, PayPal funds, Electronics, Appliances, Sports Equipment, Travel, Gift Cards, and much more.



For questions, please contact
ruckuschannel@arris.com

