

### Overview

Ruckus Rewards is a worldwide program designed to recognize and reward the hard work you put into representing and selling Ruckus Networks solutions.

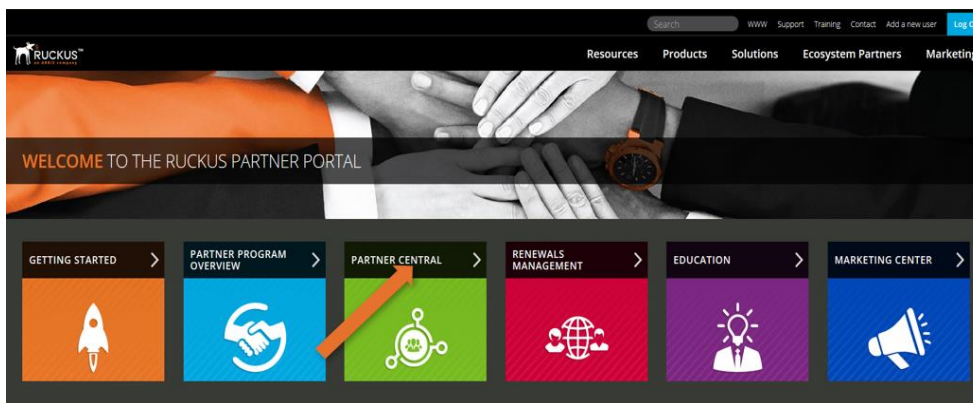
The program offers channel partner sales professionals and system engineers the opportunity to earn points through various promotional offers which can then be redeemed for rewards available through our extensive rewards catalog.

- Eligible Partners: Worldwide Ruckus Ready Resellers – all program levels
- Eligible Products: Select Wired and Wireless technology with programs focused on desired outcomes
- Proof of performance required for all claim submissions

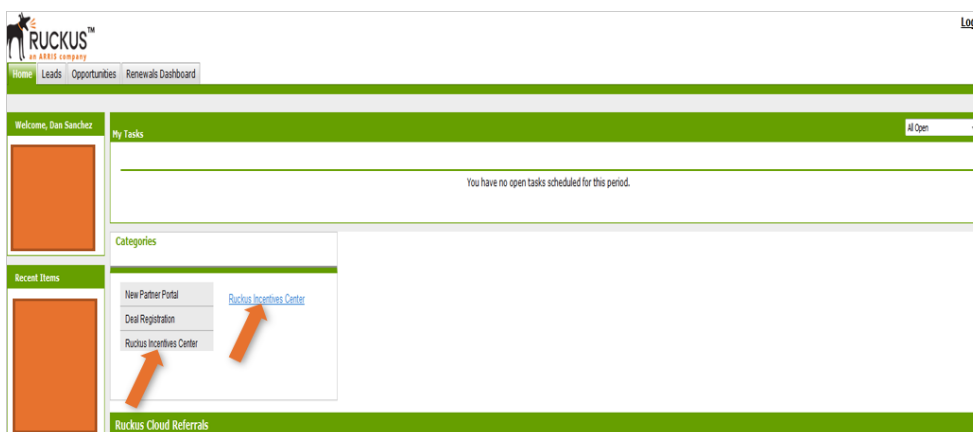
### Getting Started

#### 1) ACCESS/JOIN

- [Log-in](#) to Ruckus Partner Portal. If you don't have a Partner Portal account, you can request one [here](#).
- From Partner Portal homepage, click on "Partner Central" tile



- From Partner Central, click on the Partner Incentives Center



# Rewards Program Overview & Offers

## Ruckus Ready Partner Program

January 2018

### 2) CLAIM

- Become familiar with current promotion options, rules and payouts. Details can be found in the “Promotions” section of the Incentives Center.
- Select the promotion you wish to submit a claim against, enter required information, and click “submit.”
- You will receive notification via email when your claim is approved or rejected. If approved, the appropriate points will be automatically loaded into your account. Response time may vary based on the promotion and number of claims in the queue.

### 3) REDEEM

- Shop the “Rewards Zone” section of the Incentives Center to select and purchase reward gifts using your points.
- Rewards vary by geographic region, but may include pre-paid gift cards, travel packages, electronics, and jewelry.

## FOUR PROMOTIONS AVAILABLE THROUGH DECEMBER 28, 2018\*

### Cloudpath Sales to New Customers

- [Cloudpath](#) Enrollment System is a software/SaaS platform that delivers secure wired/wireless network access for BYOD, guest users and IT-owned devices
- Promotion is capped at 4,350 points per deal and 400,000 points per Sales Rep for the year

### Win a Net New Customer

- Wired or wireless solutions
- Promotion is capped at 400,000 points per Sales Rep for the year

### Cloud Wi-Fi Sales

- The [Ruckus Cloud Wi-Fi](#) service combines simplified management with a high-performance wireless network
- Promotion is capped at 400,000 points per Sales Rep for the year

### Cross-Sell Wired and Wireless

- Sell Eligible [ICX Switches](#) and [Access Points](#) together on the same deal
- Promotion is capped at 400,000 points per Sales Rep for the year

## QUESTIONS?

Utilize the “Contact Support” feature within the Incentives Center to communicate directly with the Rewards team.

\*Additional terms & conditions may apply. All promotions are subject to change or cancellation at Ruckus’s discretion.